



Geneva Lighthouse Partners (“GLP”) is an investment partnership focused on acquiring a business to be owner-operators in the Midwest with revenue between \$5 million and \$25 million.

GLP is focused on acquiring an entrepreneur or family-owned business in the consumer or industrial manufacturing industry. The partners of GLP intend to be **owner-operators** for their investment opportunities. Additionally, we have access to executive advisors with relevant business and industry experience that will be part of our operational team.

OPPORTUNITY CHARACTERISTICS

- Midwest based (focused on SE Wisconsin, Illinois and NW Indiana)
- Niche manufacturing in the consumer or industrial markets
- Target Investment Size up to \$25 million revenue
- Current owner willing to transition for a period of time
- Sector Focus – Consumer Food & Beverage and Industrial Contract Manufacturing and Industrial Services (e.g., HVAC, Plumbing, etc.)

PARTNER SUMMARY

Eric Neilson

Eric is an investment professional at HC Private Investments (“HCPI”) focusing on sourcing and executing transactions as well as working on monitoring two investments: a plastic injection molding and a compound butter business. His career started as a management consultant at Booz Allen Hamilton working for both commercial and federal clients. Eric specializes in business process reengineering and program implementation to recapture lost efficiencies and eliminate non-value-added costs while enhancing value to the client portfolio. Mr. Neilson is a graduate of Purdue University focusing on business management and entrepreneurship.



Gary Neilson

Gary spent 38 years in strategy consulting with a focus on enterprise transformation to enhance profitability and market cap value through cost reduction and growth performance improvement plans & implementation. His career was with Booz Allen Hamilton and subsequent formations (i.e., Booz & Company, then PwC when Booz & Company was sold to be the in-house strategy group for PwC). Representative clients included S&P Global, FedEx and Walgreens (all named our involvement publicly). Gary joined Booz after earning an MBA in Finance from Columbia Business School and with a B.S. in accounting from Kings College (PA). Mr. Neilson graduated first in his class from Columbia and Kings.



Eric Neilson – (847) 404-6068 -- eric@genevalighthousepartners.com

Gary Neilson -- (312) 498-8824 – gary@genevalighthousepartners.com